

# Skin Care in Middle East and Africa

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### INTRODUCTION

Scope Key findings

#### REGIONAL OVERVIEW

Middle East and Africa has the lowest per capita consumption Positive growth expected throughout the forecast period Nigeria's losses dent the overall regional performance over 2015-2020 Hand care sales driven by additional washing and sanitising in 2020 Nigeria's facial and body care losses put a big dent in the regional totals Saudisation, pandemic and VAT hike hit Saudi Arabian skin care sales Supermarkets and beauty specialist retailers the main channels E-commerce makes major gains in 2020

### LEADING COMPANIES AND BRANDS

Competitive landscape becoming less concentrated in South Africa Top 10 players dominated by multinationals Saudi Arabia and South Africa the major revenue generators Neutrogena improves its position in 2020

#### FORECAST PROJECTIONS

Positive forecast period growth expected for skin care in the region Nigeria expected to emerge from its historic period declines Rising GDP and population growth will be key sales drivers

#### COUNTRY SNAPSHOTS

Algeria: Market Context Algeria: Competitive and Retail Landscape Cameroon: Market Context Cameroon: Competitive and Retail Landscape Egypt: Market Context Egypt: Competitive and Retail Landscape Israel: Market Context Israel: Competitive and Retail Landscape Kenya: Market Context Kenya: Competitive and Retail Landscape Morocco: Market Context Morocco: Competitive and Retail Landscape Nigeria: Market Context Nigeria: Competitive and Retail Landscape Saudi Arabia: Market Context Saudi Arabia: Competitive and Retail Landscape South Africa: Market Context South Africa: Competitive and Retail Landscape Tunisia: Market Context Tunisia: Competitive and Retail Landscape United Arab Emirates: Market Context United Arab Emirates: Competitive and Retail Landscape

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