

Sports Drinks in Greece

December 2023

Table of Contents

Sports Drinks in Greece - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Sports drinks recover following COVID-19, as innovation focuses on flavour The launch of Ready Nutrition attracts new consumers to sports drinks Competition from sports nutrition hinders the performance of sports drinks

PROSPECTS AND OPPORTUNITIES

Mainstream retailers will lose share as players focus on gyms and sports centres Rising competition from Energy Drinks is set to negatively impact Sports Drinks Reduced sugar options expand, gaining share in Sports Drinks

CATEGORY DATA

Table 1 - Off-trade Sales of Sports Drinks: Volume 2018-2023
Table 2 - Off-trade Sales of Sports Drinks: Value 2018-2023
Table 3 - Off-trade Sales of Sports Drinks: % Volume Growth 2018-2023
Table 4 - Off-trade Sales of Sports Drinks: % Value Growth 2018-2023
Table 5 - NBO Company Shares of Off-trade Sports Drinks: % Volume 2019-2023
Table 6 - LBN Brand Shares of Off-trade Sports Drinks: % Volume 2020-2023
Table 7 - NBO Company Shares of Off-trade Sports Drinks: % Value 2019-2023
Table 8 - LBN Brand Shares of Off-trade Sports Drinks: % Value 2019-2023
Table 9 - Forecast Off-trade Sales of Sports Drinks: Volume 2023-2028
Table 10 - Forecast Off-trade Sales of Sports Drinks: % Volume Growth 2023-2028
Table 11 - Forecast Off-trade Sales of Sports Drinks: % Value Growth 2023-2028
Table 12 - Forecast Off-trade Sales of Sports Drinks: % Value Growth 2023-2028

Soft Drinks in Greece - Industry Overview

EXECUTIVE SUMMARY

Soft drinks in 2023: The big picture

Due to dramatic price hikes in food, utilities and energy prices, consumers were forced to cut down on non-essentials, impacting soft drinks. Alongside supermarket sales of soft drinks decreasing, impulse purchases through kiosks and convenience stores also suffered. The decline in disposable incomes equally impacted on trade performance, although most product sales were growing in line with the loss seen during COVID-19. 2023 key trends

Competitive landscape Retailing developments Foodservice vs retail split What next for soft drinks?

MARKET DATA

Table 13 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023Table 14 - Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023Table 15 - Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023Table 16 - Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023Table 17 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022Table 18 - Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022Table 19 - Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022Table 20 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022Table 21 - Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2023Table 22 - Off-trade Sales of Soft Drinks (RTD) by Category: % Volume 2018-2023Table 23 - Off-trade Sales of Soft Drinks by Category: % Volume Growth 2018-2023Table 24 - Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 25 - Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023 Table 26 - Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023 Table 27 - NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023 Table 28 - LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023 Table 29 - NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023 Table 30 - LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023 Table 31 - Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023 Table 32 - Penetration of Private Label in Off-trade Soft Drinks by Category: % Value 2018-2023 Table 33 - Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023 Table 34 - Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023 Table 35 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028 Table 36 - Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028 Table 37 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028 Table 38 - Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028 Table 39 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028 Table 40 - Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028 Table 41 - Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028 Table 42 - Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028 Table 43 - Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028 Table 44 - Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

APPENDIX

Fountain sales in Greece

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus
 of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/sports-drinks-in-greece/report.