

Apparel and Footwear Specialists in Romania

March 2024

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Apparel and Footwear Specialists in Romania - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Solid growth as consumers return to physical stores post-COVID-19

An omnichannel presence to remain competitive against online only players

Branded chains focus on shopping centres to gain high levels of footfall instore

PROSPECTS AND OPPORTUNITIES

The high cost of living continues to challenge sales in the early forecast period Players invest in buy now, pay later service providers to drive sales online E-commerce continues to rise as players invest in logistics and delivery solutions

CHANNEL DATA

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Retail in Romania - Industry Overview

EXECUTIVE SUMMARY

Grocery retailers dominate sales in 2023 Omni-channel contributes to the retail dynamics What next for retail?

OPERATING ENVIRONMENT

Informal retail

Opening hours for physical retail

Summary 1 - Standard Opening Hours by Channel Type 2023

Seasonality

Valentine's Day

Mother's Day

Easter

Summer sales

Back to School

Black Friday

Winter sales

Christmas

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