

Apparel and Footwear Specialists in India

March 2024

Table of Contents

KEY DATA FINDINGS

2023 DEVELOPMENTS

Major apparel and footwear specialist focuses on premium Indian traditional wear
Major players collaborate with top designers
Major players are coming up with tech-enabled interventions at multiple consumer touchpoints

PROSPECTS AND OPPORTUNITIES

E-commerce will act as strong competition, with a move to omnichannel expected
Experiential shopping will be critical to attract consumers to stores
Major store-based players will look to expand in small towns

CHANNEL DATA

Table 1 - Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space 2018-2023
Table 2 - Apparel and Footwear Specialists: Value Sales, Outlets and Selling Space: % Growth 2018-2023
Table 3 - Apparel and Footwear Specialists GBO Company Shares: % Value 2019-2023
Table 4 - Apparel and Footwear Specialists GBN Brand Shares: % Value 2020-2023
Table 5 - Apparel and Footwear Specialists LBN Brand Shares: Outlets 2020-2023
Table 6 - Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space 2023-2028
Table 7 - Apparel and Footwear Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Retail in India - Industry Overview

EXECUTIVE SUMMARY

Retail in 2023: The big picture
A landmark reform is seen in terms of the operation of retail businesses in India
Omnichannel experience becomes key for both offline as well as offline retailers
What next for retail?

OPERATING ENVIRONMENT

Informal retail
Opening hours for physical retail
Summary 1 - Standard Opening Hours by Channel Type 2023
Seasonality

MARKET DATA

Table 8 - Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023
Table 9 - Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023
Table 10 - Sales in Retail Offline by Channel: Value 2018-2023
Table 11 - Sales in Retail Offline by Channel: % Value Growth 2018-2023
Table 12 - Retail Offline Outlets by Channel: Units 2018-2023
Table 13 - Retail Offline Outlets by Channel: % Unit Growth 2018-2023
Table 14 - Sales in Retail E-Commerce by Product: Value 2018-2023
Table 15 - Sales in Retail E-Commerce by Product: % Value Growth 2018-2023
Table 16 - Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
Table 17 - Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023
Table 18 - Sales in Grocery Retailers by Channel: Value 2018-2023
Table 19 - Sales in Grocery Retailers by Channel: % Value Growth 2018-2023
Table 20 - Grocery Retailers Outlets by Channel: Units 2018-2023
Table 21 - Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023
Table 22 - Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023
Table 23 - Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 24 - Sales in Non-Grocery Retailers by Channel: Value 2018-2023

Table 25 - Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023

Table 26 - Non-Grocery Retailers Outlets by Channel: Units 2018-2023

Table 27 - Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 28 - Retail GBO Company Shares: % Value 2019-2023

Table 29 - Retail GBN Brand Shares: % Value 2020-2023

Table 30 - Retail Offline GBO Company Shares: % Value 2019-2023

Table 31 - Retail Offline GBN Brand Shares: % Value 2020-2023

Table 32 - Retail Offline LBN Brand Shares: Outlets 2020-2023

Table 33 - Retail E-Commerce GBO Company Shares: % Value 2019-2023

Table 34 - Retail E-Commerce GBN Brand Shares: % Value 2020-2023

Table 35 - Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 36 - Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 37 - Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 38 - Non-Grocery Retailers GBO Company Shares: % Value 2019-2023

Table 39 - Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023

Table 40 - Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023

Table 41 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028

Table 42 - Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028

Table 43 - Forecast Sales in Retail Offline by Channel: Value 2023-2028

Table 44 - Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028

Table 45 - Forecast Retail Offline Outlets by Channel: Units 2023-2028

Table 46 - Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028

Table 47 - Forecast Sales in Retail E-Commerce by Product: Value 2023-2028

Table 48 - Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028

Table 49 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 50 - Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 51 - Forecast Sales in Grocery Retailers by Channel: Value 2023-2028

Table 52 - Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028

Table 53 - Forecast Grocery Retailers Outlets by Channel: Units 2023-2028

Table 54 - Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

Table 55 - Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 56 - Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 57 - Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028

Table 58 - Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028

Table 59 - Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028

Table 60 - Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028

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SOURCES

Summary 2 - Research Sources

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