

# Other Dairy in the US

August 2023

Table of Contents

## Other Dairy in the US - Category analysis

### KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Cross-category trends seen in other dairy in relation to inflationary pressures  
Coffee whiteners continues to attract attention, with new flavour developments seen  
Private labels succeed across commoditised and competitive categories

#### PROSPECTS AND OPPORTUNITIES

Functional benefits, exciting flavours, and personalisation will drive growth  
Plant-based growth in other dairy remains optimistic  
Inflationary pressures look set to stabilise for traditional dairy

#### CATEGORY DATA

- Table 1 - Sales of Other Dairy by Category: Volume 2018-2023
- Table 2 - Sales of Other Dairy by Category: Value 2018-2023
- Table 3 - Sales of Other Dairy by Category: % Volume Growth 2018-2023
- Table 4 - Sales of Other Dairy by Category: % Value Growth 2018-2023
- Table 5 - Sales of Cream by Type: % Value 2018-2023
- Table 6 - NBO Company Shares of Other Dairy: % Value 2019-2023
- Table 7 - LBN Brand Shares of Other Dairy: % Value 2020-2023
- Table 8 - Distribution of Other Dairy by Format: % Value 2018-2023
- Table 9 - Forecast Sales of Other Dairy by Category: Volume 2023-2028
- Table 10 - Forecast Sales of Other Dairy by Category: Value 2023-2028
- Table 11 - Forecast Sales of Other Dairy by Category: % Volume Growth 2023-2028
- Table 12 - Forecast Sales of Other Dairy by Category: % Value Growth 2023-2028

## Dairy Products and Alternatives in the US - Industry Overview

### EXECUTIVE SUMMARY

Dairy products and alternatives in 2023: The big picture  
Key trends in 2023  
Competitive landscape  
Channel developments  
What next for dairy products and alternatives?

#### MARKET DATA

- Table 13 - Sales of Dairy Products and Alternatives by Category: Value 2018-2023
- Table 14 - Sales of Dairy Products and Alternatives by Category: % Value Growth 2018-2023
- Table 15 - NBO Company Shares of Dairy Products and Alternatives: % Value 2019-2023
- Table 16 - LBN Brand Shares of Dairy Products and Alternatives: % Value 2020-2023
- Table 17 - Penetration of Private Label by Category: % Value 2018-2023
- Table 18 - Distribution of Dairy Products and Alternatives by Format: % Value 2018-2023
- Table 19 - Forecast Sales of Dairy Products and Alternatives by Category: Value 2023-2028
- Table 20 - Forecast Sales of Dairy Products and Alternatives by Category: % Value Growth 2023-2028

#### DISCLAIMER

#### SOURCES

Summary 1 - Research Sources

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/other-dairy-in-the-us/report](http://www.euromonitor.com/other-dairy-in-the-us/report).