

Retail Tissue in Bulgaria

March 2024

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Retail Tissue in Bulgaria - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Consumption of retail tissue slumps amid price increases and population decline Hygiene culture bolsters sales of paper towels Out-of-home living drives sales of pocket handkerchiefs

PROSPECTS AND OPPORTUNITIES

Slowdown in retail tissue sales expected Rising adoption of paper towels and pocket handkerchiefs offer some volume growth potential Ficosota Syntez OOD is expected to prevail as category leader

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Tissue and Hygiene in Bulgaria - Industry Overview

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