

# Vending in Romania

March 2024

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### Vending in Romania - Category analysis

# **KEY DATA FINDINGS**

#### 2023 DEVELOPMENTS

Vending records positive growth in 2023 as consumers seek on-the-go products Captive and semi-captive environments leads sales in vending Vending remains a fragmented landscape with a high number of small players

#### PROSPECTS AND OPPORTUNITIES

Vending is set to grow, with sales driven by affordable options Modern vending machines with contactless payment systems are rolled out nationwide Local players continue to dominate the vending machine landscape

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#### EXECUTIVE SUMMARY

Grocery retailers dominate sales in 2023 Omni-channel contributes to the retail dynamics What next for retail?

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