



# Chocolate Confectionery in Poland

July 2024

Table of Contents

## Chocolate Confectionery in Poland - Category analysis

### KEY DATA FINDINGS

#### 2024 DEVELOPMENTS

Stakes are high in 2024 in discounters' price war  
Rising cocoa prices lead to greater diversification in the category  
Local consumers gravitate towards healthier and tastier chocolate confectionery

#### PROSPECTS AND OPPORTUNITIES

Ongoing price rises will see players re-evaluate procurement strategies in the years ahead  
Alternative ingredients to cocoa are expected to gain traction in Poland  
Marketing will become increasingly important in a highly competitive arena

Table 1 - Sales of Chocolate Confectionery by Category: Volume 2019-2024

Table 2 - Sales of Chocolate Confectionery by Category: Value 2019-2024

Table 3 - Sales of Chocolate Confectionery by Category: % Volume Growth 2019-2024

Table 4 - Sales of Chocolate Confectionery by Category: % Value Growth 2019-2024

Table 5 - Sales of Chocolate Tablets by Type: % Value 2019-2024

Table 6 - NBO Company Shares of Chocolate Confectionery: % Value 2020-2024

Table 7 - LBN Brand Shares of Chocolate Confectionery: % Value 2021-2024

Table 8 - Distribution of Chocolate Confectionery by Format: % Value 2019-2024

Table 9 - Forecast Sales of Chocolate Confectionery by Category: Volume 2024-2029

Table 10 - Forecast Sales of Chocolate Confectionery by Category: Value 2024-2029

Table 11 - Forecast Sales of Chocolate Confectionery by Category: % Volume Growth 2024-2029

Table 12 - Forecast Sales of Chocolate Confectionery by Category: % Value Growth 2024-2029

## Snacks in Poland - Industry Overview

### EXECUTIVE SUMMARY

Snacks in 2024: The big picture

Key trends in 2024

Competitive Landscape

Channel developments

What next for snacks?

### MARKET DATA

Table 13 - Sales of Snacks by Category: Volume 2019-2024

Table 14 - Sales of Snacks by Category: Value 2019-2024

Table 15 - Sales of Snacks by Category: % Volume Growth 2019-2024

Table 16 - Sales of Snacks by Category: % Value Growth 2019-2024

Table 17 - NBO Company Shares of Snacks: % Value 2020-2024

Table 18 - LBN Brand Shares of Snacks: % Value 2021-2024

Table 19 - Penetration of Private Label by Category: % Value 2019-2024

Table 20 - Distribution of Snacks by Format: % Value 2019-2024

Table 21 - Forecast Sales of Snacks by Category: Volume 2024-2029

Table 22 - Forecast Sales of Snacks by Category: Value 2024-2029

Table 23 - Forecast Sales of Snacks by Category: % Volume Growth 2024-2029

Table 24 - Forecast Sales of Snacks by Category: % Value Growth 2024-2029

### DISCLAIMER

### SOURCES

Summary 1 - Research Sources

## About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- **Strategy Briefings:** Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- **Company Profiles:** Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- **Country Reports:** For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link [www.euromonitor.com/chocolate-confectionery-in-poland/report](http://www.euromonitor.com/chocolate-confectionery-in-poland/report).