

Health and Wellness in China

November 2023

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EXECUTIVE SUMMARY

Overview

DISCLAIMER

HW Hot Drinks in China

KEY DATA FINDINGS

2022 DEVELOPMENTS

Consumer interest in fortified/functional hot drinks drives growth in 2022

Continued concern not only about COVID-19, but also other infectious diseases, means immune support leads health and wellness hot drinks Interest in particular diets boosts interest in the keto claim within health and wellness hot drinks

PROSPECTS AND OPPORTUNITIES

The growing importance of hot drinks in providing health benefits to consumers

Natural likely to show significant promise in health and wellness hot drinks during the forecast period as illness prevention remains paramount. As more consumers seek to take care of their health, no allergens is set to show promise over the forecast period.

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Rising demand for better for you soft drinks amongst health-conscious consumers leads to product development

No sugar holds first place within health and wellness soft drinks in 2022

High fibre records positive growth due to increased awareness of juice's health benefits

PROSPECTS AND OPPORTUNITIES

Demand for health and immunity set to drive growth for fortified/functional soft drinks

No sugar also likely to show promise in health and wellness soft drinks during the forecast period due to the "Three Reduce" policy Brain health and memory set to rise, with gamers and older people two consumer groups with potential

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PROSPECTS AND OPPORTUNITIES

Low fat and no fat set to increase in significance within health and wellness snacks as health concerns rise

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High protein remains a popular claim in dairy products and alternatives in 2022

Probiotic accounts for the highest sales within health and wellness dairy products and alternatives as consumers seek to boost their immunity Keto sees rising interest within health and wellness dairy products and alternatives, as more consumers turn away from a carb-heavy diet

PROSPECTS AND OPPORTUNITIES

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As consumers look to boost their metabolism, good source of minerals likely to show the most promise in health and wellness dairy products and alternatives

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KEY DATA FINDINGS

2022 DEVELOPMENTS

Better for you prevails in cooking ingredients and meals

Vegetarian accounts for the highest sales within health and wellness cooking ingredients and meals as the importance of health rises Low salt records sales rise due to the impact of "Three Reduce" and resultant health concerns

PROSPECTS AND OPPORTUNITIES

Clean label will be one to watch, as Chinese consumers' awareness of health and food safety rises, while regulations are set to tighten Vegetarian set to see promising absolute growth in health and wellness cooking ingredients and meals as the consumer base expands No salt expected to record growth as government campaigns raise health concerns, and legislative pressure is set to intensify

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KEY DATA FINDINGS

2022 DEVELOPMENTS

Concerns about sugar drive category switching and product development

No sugar leads sales in health and wellness staple foods, as "Three Reduce" raises awareness of dangers of overconsumption of sugar Keto shows positive growth within health and wellness staple foods in 2022 as more consumers follow a specific ketogenic diet

PROSPECTS AND OPPORTUNITIES

Clean label will continue to rise in staple foods

Vegetarian staple foods to show growth in health and wellness staple foods, as these are consumed by a wider group than just vegetarians Good source of omega 3s expected to record a rise in sales as consumers look to improve their general health

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