

Fragrances in South Africa

May 2024

Table of Contents

Fragrances in South Africa - Category analysis

KEY DATA FINDINGS

2023 DEVELOPMENTS

Fragrances perceived as non-essential by many local consumers Fragrances tend to be purchased when offered on promotion Consumers trade down to mass fragrances

PROSPECTS AND OPPORTUNITIES

The introduction of fragrances with Arabic origins to the South African market Counterfeits threaten greater penetration of fragrances in South Africa Premium fragrances set to mainly attract tourists

CATEGORY DATA

Table 1 - Sales of Fragrances by Category: Value 2018-2023
Table 2 - Sales of Fragrances by Category: % Value Growth 2018-2023
Table 3 - NBO Company Shares of Fragrances: % Value 2019-2023
Table 4 - LBN Brand Shares of Fragrances: % Value 2020-2023
Table 5 - LBN Brand Shares of Premium Men's Fragrances: % Value 2020-2023
Table 6 - LBN Brand Shares of Premium Women's Fragrances: % Value 2020-2023
Table 7 - Forecast Sales of Fragrances by Category: Value 2023-2028
Table 8 - Forecast Sales of Fragrances by Category: % Value Growth 2023-2028

Beauty and Personal Care in South Africa - Industry Overview

EXECUTIVE SUMMARY

Beauty and personal care in 2023: The big picture 2023 key trends Competitive landscape Retailing developments What next for beauty and personal care?

MARKET DATA

Table 9 - Sales of Beauty and Personal Care by Category: Value 2018-2023

- Table 10 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023
- Table 11 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 12 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023
- Table 13 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023
- Table 14 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023
- Table 15 Distribution of Beauty and Personal Care by Format: % Value 2018-2023
- Table 16 Distribution of Beauty and Personal Care by Format and Category: % Value 2023
- Table 17 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028
- Table 18 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 - Research Sources

About Euromonitor International

Euromonitor International is an independent market intelligence provider. Data, insight and analysis stem from in-the-field research spanning 210 national markets.

Content ranges from the in-depth and country-specific, to key strategic themes with a global range and significance. Products cover a comprehensive range of insights and market data, but can be broadly categorised as:

- Strategy Briefings: Global or regional in scope, and focussing on the most important themes shaping consumer demand, the key markets, competitive environment and future outlook across a range of industries.
- Company Profiles: Analysis dedicated to the world's most significant companies, with detailed insight into their activities, focus of operations, their competitors, their geographic presence and performance.
- Country Reports: For an in-depth understanding of specific countries, whether by industry, economic metrics or consumer trends and lifestyles. These reports cover current trends, consumer demand, market potential and future prospects, with country-specific local insight and comprehensive data, unavailable elsewhere.

For more information on this report, further enquiries can be directed via this link www.euromonitor.com/fragrances-in-south-africa/report.